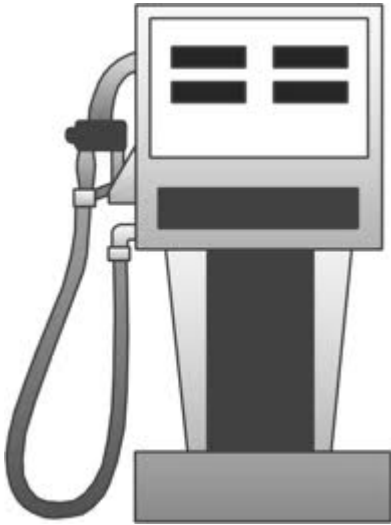


Are You Paying TOO MUCH for Files?



Would you buy gasoline by the TANK? Of course not! If gas were sold by the tank, filling up a car with a 20 gallon tank could cost the same as a car with 25 gallon tank. You buy gas by the gallon, and gas is priced by the gallon.

So why do people buy file cabinets based on the cost of the file cabinet instead of the cost per filing inch of the cabinet?

Did you know files cabinets not only come in different styles (vertical and lateral) and drawer combinations (2-drawer and 4-drawer), but also different depths? For example, 4-drawer vertical files are available in

depths of 18", 22", 25", 26-1/2" and 28". A four drawer file that is 25" deep yields 100 filing inches (4 drawers x 25 inches/drawer).



Big box retailers often advertise a low price on an 18" or 22" deep 4-drawer file hoping consumers will "take the bait". If you see a 4-drawer file, 22" deep on sale for \$159, you are paying \$1.80 per filing inch (4 drawers x 22 inches/drawer = 88 filing inches - \$159/88 = \$1.80). Pay \$149 for a 4-drawer 18" deep file and your cost is a whopping \$2.06 per filing inch.



At Office Furniture USA, we ONLY SELL COMMERCIAL GRADE, 25" or more deep vertical files with full suspension, high-side drawers (no hanging file folder frames needed). Our 4-drawer 25' deep file yields 100 filing inches, and at the low price of \$169 only costs \$1.69 per filing inch – 7% less than the 22" bargain and an incredible 18% less than the 18" deep "budget" file.



So, when shopping for files, check the price per filing inch before buying a file. After all, you check the price per gallon when buying gas or the cost per ounce when shopping for groceries; why not do the same when purchasing file cabinets?

Order #	Description	Colors	Lock	Depth	Price	Per Filing Inch
OFVSHIV425PTY	4-Drawer Vertical, Letter Size	Putty	No	25"	\$169	\$1.69
OFPPHI1164S	4-Drawer Vertical, Letter Size	Putty, Lt. Gray, Black	Yes	25"	\$179	\$1.79



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