

## Office Furniture USA awarded GSA contract

**Birmingham, Ala.** – Office Furniture USA, the nation’s leading franchiser of mid-market office furniture dealerships, has been awarded a contract by the U.S. General Services Administration (GSA).

“This is the culmination of several years of hard work by our team, our dealer partners and our manufacturer partners,” said Dennis Arnold, president of Office Furniture USA. “We’re excited about the possibilities this contract gives us.”

GSA works with commercial companies to establish long-term government-wide contracts to provide access to goods and services. Many of the dealer and manufacturer partners of Office Furniture USA hold GSA contracts, but there was no single contract to unify them until now.

“This contract allows us to set a pricing schedule that is extremely advantageous to GSA,” Arnold said. “Combined with our nationwide network of professional dealers for service and installation, and a variety of contract-grade manufacturers, it allows GSA much greater latitude and flexibility when choosing office furniture.”

Arnold said a specialized catalog would be mailed to GSA contacts across the country in the coming weeks, but participating dealer partners are free to contact GSA members in their markets immediately for sales opportunities.

Office Furniture USA contracts with dealers and manufacturers to provide quality furniture at affordable prices to consumers. The company serves its customers through e-commerce, catalogs and 147 dealer-owned franchises in 40 states.